



# MEMBERSHIP APPLICATION

Please complete all four sections of this form.

To apply for membership in the NAA, choose one of these application methods:  
 Complete this form with credit card information and fax to (913) 894-5281  
 Complete this form and return with payment to: NAA Membership, 8880 Ballentine, Overland Park, KS 66214

## 1

**PLEASE CHECK ONE.** Membership in NAA is open to individuals, not companies.

MEMBERSHIP TYPES		
MEMBER	An active auction professional that subscribes to the NAA Code of Ethics and embraces the NAA Mission and Vision. <b>RECEIVE PRINTED MAGAZINE.</b>	<input type="checkbox"/> \$300 (1 Year) <input type="checkbox"/> \$535 (2 Year) <input type="checkbox"/> \$725 (3 Year)
	<b>RECEIVE DIGITAL MAGAZINE ONLY.</b>	<input type="checkbox"/> \$275 (1 Year) <input type="checkbox"/> \$490 (2 Year) <input type="checkbox"/> \$660 (3 Year)
<input type="checkbox"/> SPOUSE	An active member can add his/her significant other for an additional fee. Spouse members subscribe to the NAA Code of Ethics and embrace the NAA Mission and Vision. <b>(Includes Auxiliary membership for spouse for one year.)</b> Spouse's Name (Required): _____	\$150
OPTIONAL FEES		
<input type="checkbox"/> NATIONAL AUCTIONEERS FOUNDATION DONATION	The National Auctioneers Foundation is the fundraising partner of the NAA. Funds promote the auction profession and industry. Donations are tax deductible.	\$50 donation
<input type="checkbox"/> MEMBERSHIP NAA AUXILIARY*	The Auxiliary is a source for the promotion and advancement of the auction team. Membership is open to all NAA members and spouses. One year membership per person. <input type="checkbox"/> Self <input type="checkbox"/> Spouse *Auxiliary Member's Name (Must Complete): _____	\$25 per member

## 2

**MEMBERSHIP INFORMATION** (Please Print)

**TOTAL AMOUNT DUE** (US DOLLARS) \$ \_\_\_\_\_

First \_\_\_\_\_ Middle \_\_\_\_\_ Last \_\_\_\_\_  
 Nickname \_\_\_\_\_  
 Company Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_ Fax \_\_\_\_\_  
 E-Mail \_\_\_\_\_  
 Website \_\_\_\_\_  
 Check here if you are a previous NAA member.     Male     Female  
 Number of Years in Industry \_\_\_\_\_ Year of Birth \_\_\_\_\_  
 Highest Level of Education Completed \_\_\_\_\_  
 Name of auction school attended (if applicable) \_\_\_\_\_  
 How did you hear about the NAA? \_\_\_\_\_

## 3

**METHOD OF PAYMENT**  
(PLEASE CHECK ONE; MUST BE PAID IN \$USD)

Payment in Full (One Payment Total):  Check  Credit

Payment Plan (Three Payments Total - See Reverse):  Check  Credit

Credit Card # \_\_\_\_\_ Exp. Date (MM/YYYY) \_\_\_\_\_  
 Card Holder Name (Print) \_\_\_\_\_ Card Sec. Code (CVV) \_\_\_\_\_

Signature \_\_\_\_\_

## 4

**AUCTION SPECIALITIES**  
It is recommended that you indicate your specialities. This information is available on the NAA web site where the public can search by speciality. You may choose up to FIVE.

- |   |   |
|---|---|
| <input type="checkbox"/> Antiques & Collectibles                  | <input type="checkbox"/> Firearms                                 |
| <input type="checkbox"/> Appraisals                               | <input type="checkbox"/> Govt. Surplus Property & Seizures        |
| <input type="checkbox"/> Art & Galleries                          | <input type="checkbox"/> Heavy Equipment & Construction Machinery |
| <input type="checkbox"/> Auto & Motorcycles                       | <input type="checkbox"/> Industrial & Manufacturing Equip.        |
| <input type="checkbox"/> Bankruptcy                               | <input type="checkbox"/> Intellectual Property                    |
| <input type="checkbox"/> Benefit & Charity                        | <input type="checkbox"/> Jewelry                                  |
| <input type="checkbox"/> Boats & Water Sports                     | <input type="checkbox"/> Real Estate, Commercial/Industrial       |
| <input type="checkbox"/> Business Liquidations & Office Equipment | <input type="checkbox"/> Real Estate, Land                        |
| <input type="checkbox"/> Coins                                    | <input type="checkbox"/> Real Estate, Residential                 |
| <input type="checkbox"/> Collector Cars & Vintage Equipment       | <input type="checkbox"/> Off-Road & Recreational Vehicles         |
| <input type="checkbox"/> Estate & Personal Property               | <input type="checkbox"/> Restaurant, Food & Spirits               |
| <input type="checkbox"/> Farm, Ranch & Livestock                  | <input type="checkbox"/> Trucks, Trailers & Transportation        |

**The NAA's programs and benefits are designed to help you – the auction professional – promote and grow your company. Here's how we can help:**

### **Want to learn more about the auction business and take yours to the next level?**

The NAA has the continuing education that can help make your company successful. From member pricing on any of the **NAA's seven designation courses** to free **iSeries** webinars on an array of industry topics to archived sessions from past education events at **NAAeducation.org**, we're dedicated to providing the best professional development opportunities for the auction industry.

### **Maybe you're looking for new ways to market your company and auctions!**

Our online **PR Toolkit** at [auctioneers.org](http://auctioneers.org) includes access to the NAA Media Guide, state media directories, the NAA logo and customizable PowerPoint presentations. You can also customize your profile on the **Find an Auctioneer** online directory, where consumers can search for auction professionals by company, specialty, location and more! Add another resource to your marketing toolbox when you promote your clients' auctions at no cost on the exclusive **NAA Auction Calendar**.

### **Want to stay up-to-date on the issues and trends impacting the auction industry?**

The NAA has all the resources you need to stay tuned to the latest in auction information. Through content available exclusively in **Auctioneer** magazine, **Auction E-News** and online through **Auctioneers.org**, you'll have award-winning news on legal issues, marketing, business trends, technology and more right at your fingertips.

### **And of course, everyone wants to keep the costs down and the bottom line low.**

We offer members exclusive discounts on credit card processing with the **NAA Credit Card Program**; e-marketing solutions with **Constant Contact**; and **regional and national advertising** in publications including USA Today, Investor's Buss Daily, The Wall Street Journal and the Network of City Business Journals.

For a complete list of NAA benefits and programs, visit us online at **[www.auctioneers.org](http://www.auctioneers.org)**. For more information, contact Member Services at (913) 541-8084 or [memberservices@auctioneers.org](mailto:memberservices@auctioneers.org).



# NAA Payment Plan

Be part of the National Auctioneers Association and stay on a budget when you choose the NAA Payment Plan, which allows you to spread your membership dues over three consecutive months.

#### **Membership - Printed Magazine (\$300)**

\$100/month for three consecutive months

#### **Membership - Digital Magazine (\$275)**

\$92 for first and second months; \$91 for third month

#### **Member and Spouse Membership (\$450)**

\$150/month for three consecutive months

**Installment Payments by Credit Card:** I understand the terms and conditions of the payment plan and authorize the NAA to automatically apply payment to my credit card on the 25th of each month (three consecutive months).

**Installment Payments By Check:** All payments by check must be received by the 25th of each month (three consecutive months).

**\*PLEASE NOTE: FAILURE TO MAKE THREE CONSECUTIVE MONTHLY PAYMENTS WILL RESULT IN THE CANCELLATION OF YOUR NAA MEMBERSHIP.**

Return completed form to the National Auctioneers Association by email to [accounting@auctioneers.org](mailto:accounting@auctioneers.org), fax to (913) 894-5281 or mail to 8880 Ballentine, Overland Park, KS 66214.

## Mission

*The National Auctioneers Association exists to provide critical resources to auction professionals that will enhance their skills and success.*

## Vision

*National Auctioneers Association members will be the preferred auction professionals used in the marketplace.*

## Code of Ethics

*The NAA Code of Ethics and its accompanying Standards of Practice guide members in the performance of their professional responsibilities and duties. Read the complete Code of Ethics at [auctioneers.org](http://auctioneers.org).*